

W203 5721
8 AM - 1 PM

Wars. Inc
1040 Noel Drive
Menlo Park, CA 94025



- One phone line for Booth -

TELEPHONE SERVICE

If you will require telephone service in your booth,
please contact the following:

C & P Telephone Company
1325 G Street, NW
Suite 500
Washington, DC 20005
(202) 346-6100

Attn: Nikki
McAdams

Please contact C & P at least one week prior to show
opening. **Only phone orders will be accepted!** Please
use the address above for mailing advance payments.
Please note that phone instruments are not provided.

Booth #5
Long Distance Carrier AT+T

Omni Sherham Hotel

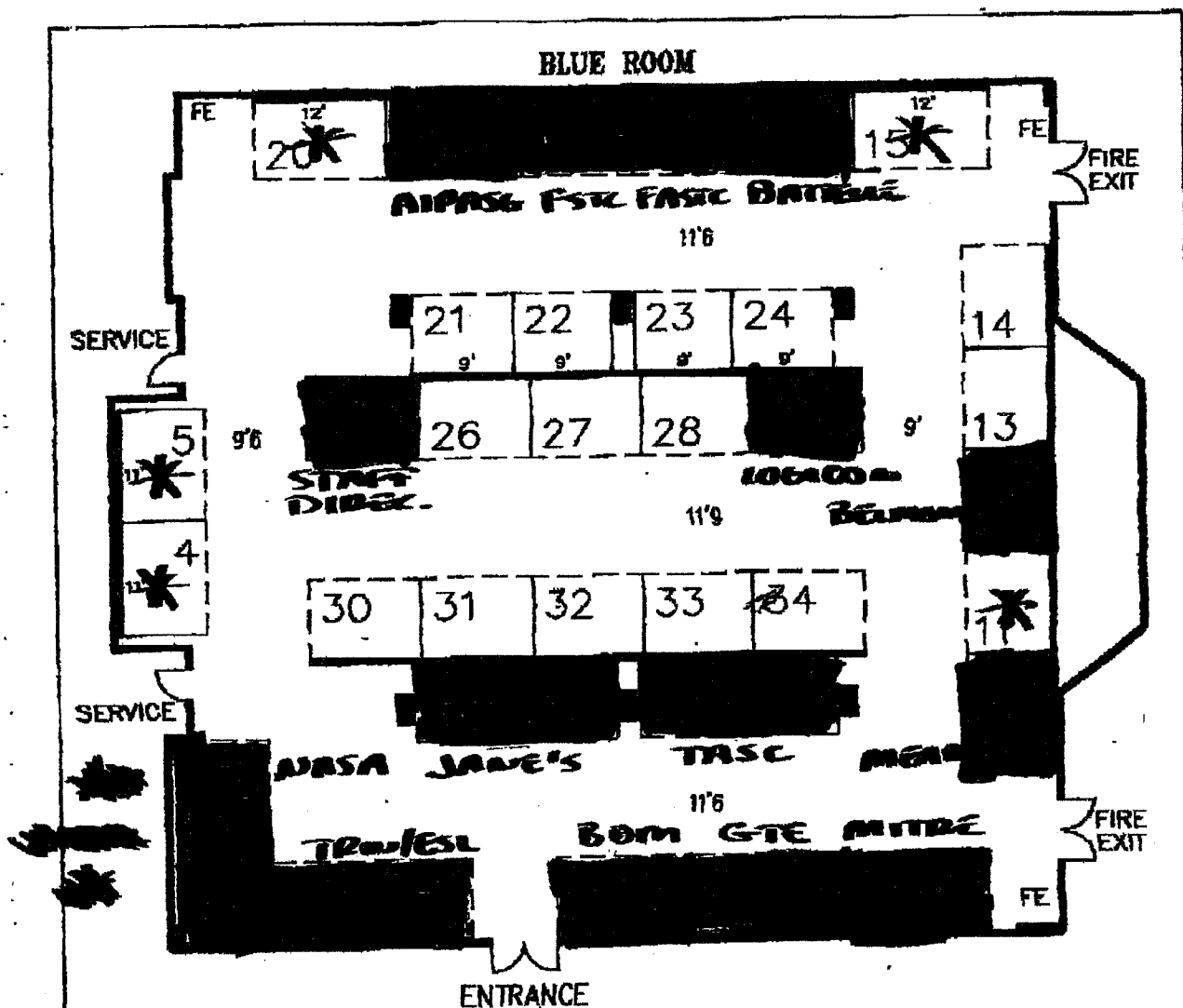
\$57 Temp. connection
\$66.03 Svc. connection
\$42.00 service call

Telephone Number
#202-232-1733

Don't
Pay Yet - \$16.00 per 15 min labor
\$15.61

~~\$196.61 at least~~

~~Warrant~~
\$180 paid in
advance



OPEN SOURCE SOLUTIONS

November 2-4, 1993

Omni Shoreham Hotel

Washington, D.C.

- (17)-8'x10' BOOTHS
- (3)-8'x18' BOOTHS
- (1)-8'x20' BOOTHS
- (3)-8'x13' BOOTHS
- (4)-8'x12' BOOTHS
- (2)-8'x11' BOOTHS
- (4)-8'x9' BOOTHS

ROOM DIMENSIONS: 78'x83'

CEILING HEIGHT: 12'

COLUMN WIDTH: 1'6"x3'

FE-FIRE EXTINGUISHER

1-PHONE JACK (TOTAL OF 3)

0 5' 10 15 20 30

WU



TAKEN



RESERVED

FOR

Andrews-Bartlett
EXPOSITION SERVICES

Shaded by
2/17/93 B.T.

Doc. No. 0500000

SCIS 00000-0010

Rev. Date

05/01/93

Dr. Washington Office

Dr. Special & Staff

*** TOTAL PAGE.002 ***

CORPORATE SPONSORS
(\$10K FOR BOOTH +
10 SEATS OR 5 SEATS/
5 DAYS OF ANY TIME)

OPEN SOURCE SOLUTIONS, Inc.
International Public Intelligence Clearinghouse
1914 Autumn Chase Court, Falls Church, Virginia 22043-1753

Voice: (703) 536-1775 | Facsimile: (703) 536-1776
INTERNET: steeler@well.sf.ca.us

29 September 1993

Dear Colleague,

Thank you for agreeing to speak at OSS '93. At the rate the numbers are going we are looking at no less than 750 and no more than 920 (our maximum capacity) in the audience. If you have not already registered, please use the enclosed form. Also note the request for a one page biography and a photograph.

Enclosed is a copy of the schedule as it now stands. Please examine your own listing and tell me right away if you wish to change the title of your presentation. Note that we will run strictly on time, both as a courtesy to you and to those who are planning their schedules around specific speakers.

For the speakers from the private sector, I simply wish to reiterate what I have already said personally: a "marketing" pitch is the kiss of death. The two speakers that degenerated into that mode of presentation last year were heavily criticized in the evaluations. Please, present your "grand visions" and practical applications or concerns, and let that speak for your firm's desirability as a partner.

Call me if you have questions. I am in the process of turning over the mechanics of the symposium to members of my team--from this point forward my most important responsibility is the care and feeding of our speakers. Let me know if there is anything at all I can do to facilitate your creative effort.

ROBERT